

**ROBERT P. SCHWEIHS, ASA**  
**BIOGRAPHICAL SKETCH**

Bob Schweihs is a managing director of Willamette Management Associates, a valuation consulting, economic analysis, and financial advisory firm with regional offices in Chicago, Atlanta, and Portland, Oregon.

Mr. Schweihs has a Bachelor of Science in mechanical engineering from the University of Notre Dame, and a Master of Business Administration in economics and finance from the University of Chicago, Graduate School of Business.

He is co-author of: *The Handbook of Business Valuation and Intellectual Property Analysis*, *The Handbook of Advanced Business Valuation*, *Valuing Intangible Assets*, *Valuing a Business: The Analysis and Appraisal of Closely Held Companies*, *Valuing Small Businesses and Professional Practices*, *Valuing Accounting Practices*, *Guide to ESOP Valuations*, and *Valuing Professional Practices: A Practitioners Approach*. He is a frequent speaker to professional groups on topics related to business valuation and economic analysis.

Mr. Schweihs is an accredited senior appraiser (ASA) of the American Society of Appraisers.